

The 13th NUMISMATA Called Visitors to Berlin and Absolutely Everybody Came!

Anyone who may have previously considered the number “13” unlucky would have learned better at NUMISMATA in Berlin on the second weekend in October. The stands of the exhibitors and dealers were densely surrounded even just after the start. Generally, stamp and coin collectors start by gaining an overview then “strike” specifically, as they say in Berlin. Once again, Erich Modes successfully rounded up the elite of international dealers, who naturally and conveniently brought with them their satisfied customers. For most, however, the NUMISMATA date in Berlin is written on the calendar not only in red but also with a thick underline! One collector put it in a nutshell: *“As a numismatist, you should also be sure to be seen wherever leading companies such as Künker and Emporium Hamburg can be found! Of course, I also buy my accessories here – the choice is huge and I can calmly compare everything. Yes, and then I treat myself to a nice cup of coffee, contemplate my new treasures at the table, watch the crowds at the stands and enjoy the numismatic air in Berlin”*. Yes, once again, it came down to the special atmosphere that is now typical for NUMISMATA. Full aisles and surrounded stands, yet detailed, informative customer talks are still not only possible but also sought. *“For me, it is very important that a customer leaves my stand satisfied, even if he only wanted information and did not buy anything. People want to compare and rightly so. Some also need a little time to consider then come back to buy. I can understand that, as I am not only a dealer but also a numismatist like my customers.”* This was the view of one dealer and there is nothing really that can be added to it.

Whether specialist literature, collecting accessories or the good advice of an expert: everything has its place under the big umbrella of NUMISMATA. Although many collectors here respond cautiously to the topic of “coin grading”, not everything should be rejected straight away, as the many advantages of “encapsulating coins” are undeniable. The company *NGC (Numismatic Guaranty Corporation)* explained its service impressively and – above all – competently. This year again, there was no need to change halls especially to visit the STAMP FAIR, which was taking place at the same time. To become immersed in the diverse world of stamps and coins, only one ticket was needed and the extensive stroll through the captivating topics of philately and numismatics could begin. Such a stroll is appreciated by collectors and dealers alike, for whom it is therefore not uncommon to travel hundreds of kilometres across Europe to be here.

Once again, Berlin says goodbye until next year. Thank you NUMISMATA.

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